



ACTIVITIES CARRIED OUT

Whereas the **Helvetian Guarantee Institute** draws upon the long-standing experience of its shareholders, directors, officers and collaborators in the financial, commercial and industrial sectors, and considering that its directors have consolidated professional and financial expertise and possess the requisite standards of professionalism and independence, it is hereby noted that the vast majority of our client base consists of small, medium-sized and large enterprises operating in the manufacturing, trading, construction and services sectors.

Our principal and most frequently requested products, designed to meet client needs, are the following:

Simple Guarantees Sector

- **Bid bonds, performance bonds, money retention bonds, advance payment bonds, maintenance bonds;**
- guarantees for participation in public tenders, for proper performance and completion of works, for contractual advance payments, for the release of retention monies, for penalties, for latent defects, for maintenance obligations, for the supply of goods and/or provision of services, and for the fulfilment of any and all obligations to “do” or “give” agreed with the contracting authority or provided for under procurement or subcontracting agreements;
- guarantees for real estate leases and business leases and/or leases of business units;
- guarantees for preliminary real estate sale agreements, property exchanges, and ten-year liability for latent defects and/or construction and/or renovation defects;
- guarantees for the transfer of company shares and for the emergence of hidden liabilities, including those of a tax nature;
- guarantees for the granting of licences, mandates, agencies, return of goods held on consignment and for employee “fidelity” obligations;
- guarantees for the instalment payment of overdue and unpaid tax debts;
- guarantees for the establishment of travel and tourism agencies, registration in transport and freight forwarder registers, environmental remediation activities, and waste collection and disposal.



Declarations and/or Solvency Certifications Sector

- declarations aimed at assessing the economic reasonableness, financial sustainability and profitability of new commercial, industrial, real estate and construction projects, as well as the technical capacity and solvency, limited to such operations, of the promoting and executing companies;
- assessment of the technical capacity and solvency of promoting and executing companies in relation to new entrepreneurial projects.

Professional Consultancy, Research, Studies and Analysis Sector

- studies, research and analyses in the economic, statistical, commercial, industrial, real estate and construction fields; preparation of industrial plans; quantitative and qualitative control of production and related industrial costs using proprietary and third-party methodologies;
- consultancy on industrial and commercial structures and strategies;
- assistance in production delocalisation operations, whether involving the entire production process or specific phases thereof;
- market research for the definition of commercial and marketing strategies; commercial information services and solvency assessments of specific commercial, industrial, real estate and construction investments carried out by companies;
- studies, research and provision of technologies for the establishment of turnkey industrial plants, facilities and production units; preparation of feasibility studies; determination of financial requirements and identification of financing instruments, including facilitated instruments; analysis of economic returns; analysis and valuation of assets, patents and trademarks; acquisition, consolidation and transfer of corporate know-how;
- consultancy for foreign partnerships;
- comprehensive consultancy for production delocalisation;
- consultancy for wind energy production projects;
- consultancy for obtaining global guarantees on commercial credit;
- commercial and legal consultancy for extraordinary transactions;
- preparation of opinions and feasibility studies, domestic and cross-border due diligence, and management consultancy in major European jurisdictions and in several non-EU countries;
- analysis and studies relating to clients, competitors, suppliers and human resources;
- consultancy for the acquisition of capital goods, investments in technology and information systems, investments in clean energy, inventory build-up, export activities, acquisition of contracts, commercial penetration into new foreign markets, and legal consultancy on international contracts;
- tax consultancy, consultancy for obtaining quality certifications, and consultancy for compliance with environmental and health regulations.



HELVETIAN GUARANTEE INSTITUTE LTD SURETY AND GUARANTEE COMPANY

Company with External and Independent Final Rating Certification according to the Basel 2000 Regulation: A+

Company authorised to carry out statutory activity under art. 643 of the Swiss Code of Obligations (FUSC 40-2453 of 22-27.02.2013 no. 7082140) and with share capital of CHF 1,000,000.00 (FUSC 95-6186 of 15-21.05.2013 no. 7194326) fully paid up in cash deposited with credit institutions subject to Federal Law of 08/11/1934 (RS 952.0) under art. 633 of the Swiss Code of Obligations (RU 1992/733-FF and 1983/II/713). It possesses the professionalism, integrity and independence requirements laid down by the Regulation implementing the Articles of Association of 05/11/2012, and solvency requirements as certified by the Department of Institutions Justice Division of the District of Lugano on 05/02/2013, subject to I.F.D. and I.C. ordinary criteria (DDC 25891 and CSI 273.1.001.1202) as established by the D.F.E. Taxation Division Bellinzona Tax Office on 31/01/2013. Certification of solvency no. 2016005040362 dated 19/12/2016 issued by the Enforcement Office of Lugano.

For a thorough evaluation of the above-mentioned products and to assess their suitability in relation to individual needs, clients and the professionals assisting them are invited to review the detailed notices relating to most of our products published on this website, as well as the relevant transparency and contractual good faith notices concerning both the corporate characteristics of the **Helvetian Guarantee Institute** and the characteristics of the products issued by it.

Such notices may also be provided upon request by our **Commercial Department**, which will be pleased to respond to legal and economic inquiries submitted either directly by clients or by the professionals assisting them.

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